



December 28, 2018

Dear Investigator,

As you may already know, adjustments are made to reduce existing hospital rates for inpatient and outpatient services charged to clinical trial budget accounts.

The Executive Committee for Clinical Research Billing, consisting of senior research, legal, compliance and financial executives for Johns Hopkins Medicine met this month to review and update the research charge adjustment percentages.

For statements generated after March 1, 2019 Hospital Billing (HB) charges will be reduced to 36.5% of the facility charge master for Government/Not for Profit organizations and 59.7% for Pharmaceutical/For Profit sponsors. These reductions maintain parity with our target guideline of 100% of CMS Medicare rates for Government/Not for Profit sponsors and 150% of CMS Medicare rates for Pharmaceutical/For Profit companies. For comparison, 2018 guidance provided for reductions of 35.7% and 53.6% respectively.

Monthly Single Billing Office (SBO) account statements for research accounts with HB charges will continue to include a memo highlighting the charge master total, research rate adjustment, and reduced balance for payment from the study IO#.

Your support and cooperation is appreciated as we continue to improve administrative processes supporting clinical research. Study teams should contact the Clinical Research Support Services (CRSS) team to access pricing and develop budgets that ensure financial integrity of research projects. Please contact that group at crss@jhmi.edu or via phone at 410-361-8362.

Best regards,

A handwritten signature in black ink, appearing to read "Daniel E Ford".

Daniel E Ford, MD, MPH
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Director, Institute for Clinical and Translational Research
Vice Dean for Clinical Investigation
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cc: Executive Committee on Clinical Research Billing